



Chief Executive Officer (Ceo) 1

Job summary

The Chief Executive Officer (Ceo) is responsible for the company's overall operation to provide value-added financial services to members/owners on a profitable, competitive, and financially sound basis. The Ceo will develop supervisory controls and present reports to the board and provide executive leadership and direction to the operating units consistent with safe and sound business practices.

Responsibilities

With the board, collaboratively establish business direction that supports association strategy, operating and budget plans, strategies and action plans

In collaboration with the Senior Leadership Team, manage all aspects of the credit function, assuring sound credit philosophy and policy & procedure.

Manage the financial results of the organization, assuring a robust business plan that delivers the greatest shareholder value, in coordination with our cooperative principles.

Provide advice and counsel to the board and is directly accountable for executing the board's policy direction.

Continue to build on the strong cultural foundation and actively manage the cultural health and development needed for future success of the association.

Provide overall leadership and direction to the association's marketing and business development, customer service, lending, financial and accounting and internal control operations.

Engaging communication, ensuring that association values and objectives are effectively communicated to all stakeholders (all levels of employees, customers, the board, Farm Credit Administration, funding bank and communities, etc.).

Facilitate management development and succession, proactively making necessary adjustments to maintain effective and efficient operation.

Determine the overall organizational structure, credit delivery systems and staffing, ensuring the association hires, develops and motivates a highly competent and professional staff.

With full direct lender authorities and accountabilities, proactively manage the association's controls and financial and operating results (i.e., capital requirements, asset quality requirements, management and staff effectiveness, earnings requirements and liquidity requirements).

Direct the development and implementation of necessary local operating policies, procedures and programs and management systems, controls and standards to effectively carry out the association's objectives.

Ensure the adequacy and soundness of the association's financial structure, including risk management, competitiveness of its products and services and responsiveness to its customers' needs.



Other duties as required.

Requirements

10+ years of successful experience in senior leadership, preferably in a financial institution of similar asset size and complexity.

Strong analysis, judgment, and strategic thinking, including the creation of business and strategic plans.

Superior leadership, team building, and talent development skills, leading a team of six direct reports.

Exceptional communication skills, fostering relationships with the funding bank, regulator, partners, and all stakeholders.

Bachelor's degree in Business Administration, Finance, or related field.

Thorough understanding of the laws and regulations governing financial institutions.

Chief Executive Officer (Ceo) 2

Job summary

The Chief Executive Officer reports to the Board of Directors and is ultimately responsible for managing all aspects of the organization.

Responsibilities

Lead Board and staff in developing a new strategic plan with clearly defined priorities, goals, funding expectations, and measures of success. Especially important will be to determine how best to identify opportunities for growth and scale, and to emphasize areas that have the greatest mission-aligned impact. Once the plan is in place, the Ceo will be expected to galvanize and coalesce, staff, Board, and other stakeholders in ensuring its successful implementation.

Serve as an inspiring, accessible, and supportive staff leader, promoting an organizational culture that attracts, retains, and motivates a diverse, highly talented team. Reinforce rigor, quality, clarity, and transparency of communication and decision-making. Promote constructive and collegial collaboration among departments.

Ensure the organization's fiscal sustainability and continue its record of disciplined, lean financial management.

Following upon strategic planning, assess its structure, operations, policies, staffing, business model, and funding requirements and make adjustments as appropriate. Strengthen and creatively leverage the use of technology in all aspects of the organization's work. Ensure exceptional stewardship and hold to very high standards to ensure the integrity of the organization's operations on behalf of its public trust.

Requirements

Experience managing growth and change. Proven business acumen, including discipline

Very strong communication and presentation skills, including in public speaking.



A keen sense of marketing. Experience with media, including social media, would be an advantage.

Chief Executive Officer (Ceo) 3

Job summary

The Chief Executive Officer is responsible for ensuring the company is mission-driven, fiscally accountable, and efficient and for the quality delivery of services. The Chief Executive Officer is the liaison between the Board of Directors and staff and between the Board of Directors and outside entities.

Responsibilities

Perform key responsibilities as detailed in this job description in a dependable, responsible, and positive manner, consistent with all state and federal guidelines.

Serve as a role model by exemplifying professional behavior, language, skills, and attire to promptly and accurately serve the needs of stakeholders, members, and their families.

Offer suggestions and develop solutions to help promote effective and efficient work processes and innovative programs.

Actively participate in required meetings and complete all mandatory training.

Assist in assuring both internal and external program integrity by being alert to and reporting suspected instances of provider and employee fraud, waste, or abuse.

Build and maintain a strong functional team through effective recruiting, training, performance management, coaching, team building, and succession planning.

Develop and implement an annual strategic plan, including measurable goals and objectives, time frames, and staffing plans.

Requirements

Education: Master's degree

Relevant Work Experience: Minimum of 5 years of executive-level experience

Thorough understanding of managed care principles, including delivery system organization, financial issues, program development, utilization management, network management, quality improvement, and consumer/community roles and responsibilities

Superior management skills, including strategic organizational development, motivational capabilities, negotiation, communication, and interpersonal skills

Chief Executive Officer (Ceo) 4



Job summary

We are seeking to fill the position of Ceo. This role is responsible for providing strategic leadership by working with the Board of Directors and key management staff to establish long-range strategies and operational policies, and maintain a strong financial foundation for the Company.

The Ceo represents the organization and its values to the community, including building strong relationships with key stakeholders and leaders. The Ceo must demonstrate an active commitment to the mission of the company and strive to incorporate its values in all aspects of daily work. This position reports to the Board of Directors.

Responsibilities

Oversee a staff.

Provide vision and plan strategies consistent with the company's mission, values, and resources in collaboration with staff and the Board of Directors.

Oversee the organization's leaders to recruit, hire, develop, and supervise staff with objective performance criteria and goals.

Execute sound fiscal management and capably manage contracts.

Develop and maintain a positive relationship with funders, donors, policymakers, colleagues, and anyone else who would have an impact on the life of the organization

Requirements

Bachelor's Degree in business or related field.

At least 10 years post-educational management experience in business or related field.

Demonstrated commitment to cultural inclusion and community collaboration.

Proven leadership skills including the ability to drive change, and inspire high performance.

Previous experience as an Executive Director

Strong written and verbal communications skills

Experience in marketing, public relations, and fundraising experience with the ability to engage a wide range of stakeholders and cultures

Action-oriented, entrepreneurial, adaptable, and innovative approach to business planning

Passion, idealism, integrity, positive attitude, mission-driven, and self-directed

Ability to gain the trust and respect of highly talented leadership staff to form a unified team

Ability to maximize services with limited resources along with effective budget planning

Chief Executive Officer (Ceo) 5



Job summary

The Chief Executive Officer (Ceo) will be a strategic leader who will contribute to the overall success of the organization by effectively managing all functions of the organization. This individual is responsible for strategizing, developing, planning, and implementing funding structures and funding streams to support organizational growth. The Ceo is expected to develop long-range strategies and to problem-solve complex issues that are often cross-functional areas while providing the guidance and expertise to effect needed changes in a way that optimizes resource utilization and minimizes risk.

Responsibilities

Manage day-to-day business operations with detail-oriented and budget-focused mindset;
Collaborate with Cfo and Owner on developing business plans, strategy, and roadmaps;
Translate strategy into actionable goals for performance and growth;
Implement performance management, operating planning, and goal setting;
Oversee employee productivity, building a highly inclusive culture ensuring team members thrive and organizational outcomes are met;
Assist the Cfo with financial projections and analysis of existing programs and policies;
Evaluating the success of the company in reaching its goals

Requirements

10+ years experience in senior/executive operation management roles at large companies;
Bachelor's degree required.
Powerful written and verbal communication and conflict resolution skills are required.
Must have excellent organizational and time management skills with strong attention to detail.
Confidentiality with sensitive customer and employee information.
Strong work ethic.
Occasional travel required.
Occasional work required outside of traditional working hours.

Chief Executive Officer (Ceo) 6

Job summary

Under the direction of the Board of Directors, the Ceo is responsible for providing strategic leadership, overall vision, and oversight of the cooperative's business operations according to the company's governing documents, its employees, equipment, and facilities. Has overall responsibility to ensure the financial health, well-being, image, and profitable growth of the division consistent with policies and practices adopted by the board.



Responsibilities

- Leads the management team in developing, formulating, and administering the cooperative's strategic plans, including strategies, policies, and tactics required to reach short-and long-term objectives.
- Responsible for building talent, by establishing programs and support systems for the recruitment, hiring, training, evaluation, retention, and succession planning for all employees of the company.
- Manages business operations with an emphasis on implementing initiatives to increase profits through performance and future-focused productivity improvements. Develops internal reporting and metrics to measure and calibrate the company's performance against goals and objectives.
- Responsible for assessing the company's marketing strengths and weaknesses and developing programs to improve marketing performance.
- Develops and administers annual operating budgets and effectively communicates to the board of directors. Secures necessary approval for fixed asset purchases and leases, contractual obligations, and other matters or transactions requiring board authority.
- Develops, reviews, and assesses the long and short-term financial needs of the company. Responsible for establishing and maintaining appropriate financial reporting and internal control mechanisms.
- Responsible for the procurement and maintenance of and accounting for all working capital, merchandise, and equipment of the company.
- Responsible for compliance with all company policies and regulatory agencies. Responsible for the prompt reporting of policy violations and irregularities to the board of directors.
- Responsible for timely and accurate reporting of all financial, operational, personnel, and marketing issues and activities to the board of directors.
- Oversees the implementation of training and education programs for all employees.
- Performs other duties as assigned.

Requirements

- Normally requires a college degree, advanced degree, and/or equivalent experience in a leadership and management capacity.
- Understanding and experience with management-related areas including management strategic thinking, leadership and decision-making; financial performance; organizational analysis and structure, managing change, motivation, policies and procedures, and compliance along with strategic planning, budgeting, and communications.
- Proven management and leadership skills including staffing, orientation, coaching, performance evaluations, training, and development, etc., and the ability to achieve results through others.
- Proven professional management communication, interpersonal, persuasion, and presentation skills.



Proven organization and planning skills including imparting vision, strategic thinking, and planning, and being results-oriented.

Demonstrated problem-solving skills including problem analysis, evaluation, and implementation of solutions.

Proven computer skills and the ability to use the computer to enhance business processes.

Chief Executive Officer (Ceo) 7

Job summary

We are seeking a Chief Executive Officer to lead our organization. The Ceo is appointed by and responsible to the Board and leads the development and attainment of the organization's strategic goals.

Responsibilities

Utilize a collaborative approach with the Board and the staff to develop a long-term strategic plan and an annual operating plan and budget

Lead, motivate and monitor the performance of the staff

Work collaboratively with the staff to develop and implement programs to achieve organizational goals

Develop strategies to recruit, develop and retain the caliber of staff with the knowledge, skills, abilities, and motivation to meet the organization's objectives in serving its clients

Requirements

A bachelor's degree in a related field is required

At least five years of previous experience in a related organization in a leadership or board role.

Demonstrated capabilities to develop and implement a strategic plan collaboratively with the Board and staff

Able to understand and utilize financial statements as a management tool and has had previous operating budget responsibilities

Successful personal fund development, marketing, and public relations experience to effectively engage external stakeholders including funders, corporate partners, policymakers, and influential community leaders to provide support to the organization's programs.

Strong analytical, problem-solving, and program management skills

Demonstrated success in meeting or exceeding established organization objectives

An inclusive leadership style that endorses collaboration with clear decision-making authority

Effective oral and written communications skills with the ability to deliver group presentations

Excellent computer skills and is proficient with all related organization systems and programs

Effective time management skills in prioritizing and addressing multiple and at times conflicting demands



High energy with a sense of urgency in responding to client needs
Possesses a high level of personal and professional ethics and integrity
Is committed to the organization's culture and values

Chief Executive Officer (Ceo) 8

Job summary

Our Chief Executive Officer (Ceo) will lead the growth, progress, and vision of the company. The Ceo will be responsible for the company's consistent achievement, financial objectives, and strategic plan goals. The Ceo will set and advance the vision of the organization, mobilize the Board of Directors, inspire and lead the staff team, and monitor and strengthen the organization's financial health.

Responsibilities

Provide leadership in developing the program, organizational and financial plans with the Board of Directors and staff, and carry out plans and policies authorized by the Board
Seek out and develop strategic partnerships
Maintain a strong, positive working relationship
Participate in and/or produce conferences

Requirements

A minimum of 7-10 years of management experience.
Bachelor's Degree in Business Administration or closely related field. Master's Degree preferred.
Demonstrated commitment to advancing equity and inclusion at all levels.
Strategic thinker with an entrepreneurial spirit, capable of moving a small organization to new levels.
Strong verbal, written, and interpersonal communication skills, strong facilitation skills, and strong conflict resolution skills.
Excellent diplomatic skills and documented success in developing positive working relationships with a wide variety of stakeholders, including political and community leaders, policy-makers and funders.
Ability to leverage technology and analyze data to make sound business decisions.
Strong political acumen and negotiation skills, including the ability to determine when and how to engage partners and stakeholders.
Creative problem solver, open to change, flexible, and capable of adapting to changing priorities.
Comfort in managing various tasks simultaneously, ranging from the strategic to the administrative, with proven ability to synthesize, prioritize and act.
Demonstrated experience cultivating and working with a high-functioning Board.



Ability to lead and manage others, including experience in directing the development of performance-based evaluation activities.

Commitment to building positive work culture and promoting colleagues' growth and development.

Experience in fiscal oversight, including budgeting and analysis of financial reports.

Strong attention to detail, excellent organizational skills, and an ability to work well under pressure.

High ethical standards and values.

Competent technology skills, including experience with Microsoft Office (Word, Excel, etc).

Pass a criminal background check.

Chief Executive Officer (Ceo) 9

Job summary

We are seeking a skilled and experienced Chief Executive Officer (CEO) to direct and oversee the strategic operations of our association and foundation. You will be responsible for developing initiatives and business objectives to direct to become more efficient and profitable while creating a supportive workplace for our employees. Collaborating with our Chief Operating Officer (COO), Directors and staff are vital to instilling a cohesive vision. You will report to the Board of Directors and must uphold our organization's mission and vision while maintaining profitability leading to financial success.

Responsibilities

Develop high-quality business strategies and plans

Ensure strategy alignment with objectives

Lead by example and motivate subordinates

Encourage employee and volunteer engagement

Oversee all business activities

Make high-quality investing decisions

Enforce adherence to legal guidelines and in-house policies

Ensure the organization's complicity with legal and business ethics

Review financial and non-financial reports

advise on improvement and suggestions for solutions

Build trusting relations with key partners and stakeholders

Maintain contact with important stakeholders

Motivate and lead others

Analyze problematic situations and suggest solutions

Keep abreast of the markets and industry trends

Provide strategic direction for the overall mission of the organization



- Work with the organization's finance leader to make wise investment decisions
- Keep watch on related markets and adjust accordingly
- Set the tone for organizations image and culture
- Represent the organization in public; attend board and key stakeholder meetings

Requirements

- MA in business administration or similar relevant field
- Experience in developing, planning, and implementing successful strategies
- In-depth knowledge of non-profit governance, finance, and performance management principles
- Familiarity with various business functions such as marketing, sales, finance, HR, etc.
- Outstanding organizational and time management skills
- Analytical mindset and problem-solving orientation
- Excellent communication and public speaking skills
- Excellent interpersonal and leadership skills
- In-depth knowledge of finance and investing
- Strategic mindset
- Collaborative leadership style
- Understanding of applicable laws and ethical standards
- Must be a self-starter with the ability to work independently and remotely
- Exceptional grammar skills, business writing, editing skills, and attention to detail
- Ability to visualize the intended concept and convey it into a relevant and interesting message
- Strong computer skills including MS Office and tools for effective and efficient remote collaboration and work

Chief Executive Officer (Ceo) 10

Job summary

The Ceo is the focal point of the vision and leadership of the company. Under the guidance and direction of the Board, the Ceo is responsible for both big-picture strategy and day-to-day operational management. The Ceo will need the flexibility to make quick and efficient business decisions, while at the same time assuring the corporate operations respect the policies and guidelines. This position has direct oversight of all functions and operations that are encompassed under the company, which strives to achieve long-term financial success.

Responsibilities

- Provide leadership and management to ensure the mission and core values of the company.
- Responsible for building the Company by increasing its assets and operations, developing its personnel, and helping to



set and attain business goals and objectives.

Foster a success-oriented, accountable environment within the company. Direct management of personnel within the Company, including mentoring and career development.

Adhere to sound business principles in managing activities that generate income; monitor internal controls in all activities to maintain financially stable conditions while promoting economic growth.

Carry out objectives and policies adopted by the Board of Directors

Requirements

Must be able to read, analyze, and interpret financial reports and legal documents.

Must make ethically sound decisions and act as a positive reflection of the company.

Must lead business development and associated proposal efforts of the company